

## Solvit (Wales) Ltd (Cardiff)

**Heating and plumbing**

**Founded: 2003**  
**Turnover 2006: £750,000**

**A** heating, plumbing, under-floor heating and gas services company, Solvit (Wales) Ltd was formed in 2003, following redundancy, by Tony James and his wife Gill.

Having outgrown its original premises, in May 2006 it bought larger premises in Grangetown, Cardiff, combining a workshop, offices and stores and providing employment for 10 plumbers and two administrators all from around the South Wales area.

Having three apprentices on its books, the company continues to invest in the future.

With Tony's practical and technical experience, the company has developed a strong reputation for providing high-quality, reliable and competitive service throughout South Wales. As the company has established itself firmly in the market, with a strong and recognised client base, it continues to develop and improve both the service and working systems offered to its customers and workforce. 🌟

## Sphere Office Solutions Ltd (Cardiff)

**Supply of office furniture**

**Founded: 2003**  
**Turnover 2006: circa £650,000**

**S**tarted in January 2003 Sphere Office Solutions Ltd provides an independent consultative approach to the problems of procuring loose furniture for Offices.

The company trades on the 15 years' experience of Gareth Ellis, the owner of the company, within the office furniture industry. Being independent the company is able to match furniture to the clients needs from a wide variety of manufacturers and make sure that the products meet the brief from design criteria and that of the clients' budget constraints. Keeping the company overheads low and using sub contract labour where possible they are able to compete with the very big companies on delivering within budget, whilst maintaining the very personal feel of always dealing with the owner of the company.

A full project life time service is offered from design through procurement, supply and installation with a day two service very much what the company is about. Working within a good client base and carefully choosing clients, Sphere has managed to grow year on year by more than 100%. Plans are set for 2007 and the company have launched a Corporate Relocation Business, Complete Office Moves Ltd to compliment our current services. 🌟

## Store-It Wales Ltd (Swansea)

**Self-storage company**

**Founded: 2003**  
**Turnover 2005:**  
**£119,200**

**S**tove-It is a self-storage company with a both a strong business-to-business clientele, and a large personal customer base spread over the UK and Europe. The focus is on keeping customers happy whenever possible, safe in the knowledge that their belongings or important business materials are being looked after.

Store-It occupies a purpose-designed 17,500sq ft premises located in a 1.5 acre site just five minutes off the M4 motorway.

It is a local family business with strong traditions of quality and reliability. 🌟

## SpinDogs (Cardiff Bay)

**Website and graphic design**

**Founded: 2004**  
**Turnover 2006: £160,000**

**F**ounded in 2004 by Liam Giles and Elwyn Davies, SpinDogs offers a range of creative and technical services to a worldwide client base.

Web design and development, graphic design and search engine optimisation are the main services that SpinDogs offers.

It also provides a bespoke consultancy service to a wide range of clients and has a range of dedicated web-based product offerings. These include accessible and legal compliant web solutions, recruitment software, software for legal conveyancers and estate agents and web-based booking systems.

Over and above its creative flair and technical expertise, SpinDogs believes it offers a service second to none, ensuring trust and visibility for every client.

Current projects include label concepts for Sainsbury's' online promotion of Ireland's largest offshore property development company, PDI, which is currently on page one of Google Ireland through SpinDogs' efforts; and full website and intranet development for the City of London School. These are additional to the local, private and public sector contracts that SpinDogs deals with on a regular basis. 🌟



SpinDogs senior partners Elwyn Davies, left, and Liam Giles